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DEPARTMENT OF THE INTERIOR

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HEARINGS

IN THE MATTER OF:

NATIONAL PETROLEUM COUNCIL

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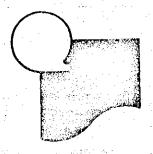
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MEMBERS PRESENT:

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2	JOHN E. SWEARINGEN, Chairman
1.	HONDONDER POPULO O DE MONTOS COLLA
3	HONORABLE ROGERS C. B. MORTON, Cochairman
	COLLIS P. CHANDLER, JR., Vice Chairman
	KENNETH E. BeLIEU, Executive Director
Ą	HONORABLE JACK W. CARLSON
	JACK H. ABERNATHY
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6	CARROL M. BENNETT
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7	W. T. BLACKBURN
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	W. J. BOWEN
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	GEORGE H. BRUCE
10	CHARLES F. BULOTTI, JR.
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11	ROY BUTLER
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12	EDWARD E. CARLSON
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	CORTLANDT S. DIETLER
15	JOHN R. DOLLINGER
ļ	HOLLIS M. DOLE
16	J. C. DONNELL, II
-~	DAVID F. DORN
17	FRANK E. FITZSIMMONS
	JOHN S. FOSTER, JR.
-18	STARK FOX
1	R. I. GALLAND
19	C. J. GAUTHIER
	ROBERT GILKESON
20	KENT GILL
- 1	RICHARD J. GONZALEZ
21	JAKE L. HAMON
	F. DONALD HART
22	FRED L. HARTLEY
-	KENNETH E. HILL
23	MARY HUDSON
	W. G. HULBERT, JR.
24	FRANK N. IKARD
	MINOR S. JAMESON, JR.
25	J. K. JAMIESON
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MEMBERS PRESENT (Continued):

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2		GEORGE W. JANDACEK
	1	JOHN A. KANEB
3		JOHN M. KELLY
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11		W. F. MARTIN
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12		LAWRENCE MILLS
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13		KENNETH E. MONTAGUE
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ERS PRESENT (Continued): STEPHEN A. WAKEFIELD JOHN F. WARREN ROBERT V. WEST, JR. JOHN G. WINGER M. A. WRICHT ROBERT E. YANCEY PRESENT: HOMORABLE FRANK G. ZARB ROBERT C. McCAY

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CHAIRMAN SWEARINGEN: Ladies and gentlemen will you please take your seats? Will the meeting please come to order.

My name is John Swearingen. I am Chairman of the Council. I will act as Chairman of the meeting this morning.

First, let me welcome you to the 72nd meeting of the National Petroleum Council. Today marks the anniversary of the lifting of the 1973-1974 Arab oil embargo, an event which dramatically focused attention on our deteriorating energy position and helped to create the sense of urgency how being accorded in the formulation of a national energy policy.

We will be discussing various aspects of the nation's energy situation later this morning.

If there is no objection, I will waive the calling of the role. The doorcheck will serve as the official attendance roster.

If any of you have not already done so, please check in at the back of the auditorium before you leave.

Before we proceed with the items on the agenda, I would like to introduce the people at the head table.

On your far left is Mr. Collis Chandler, who is the Vice Chairman of the Council. Collis, will you please stand?

VICE CHAIRMAN CHANDLER: Thank you, Mr. Chairman.

CHAIRMAN SWEARINGEN: Next is Mr. Jack Carlson, the Assistant Secretary of the Interior; Honorable Rogers C. B. Morton.

approach to the energy problem. I had three of the Congressional

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However, since there was a new one introduced as of yesterday, to some extent I have put aside my prepared remarks.

I would say that in net substance we are about 60 percent in agreement with the Ways and Means Committee. The remaining 40 percent, however, are the areas of vast philosophical and programmatic difference. Therefore, there is an awful lot of work to be done.

The Ways and Means, the Democratic majority of Ways and Means, has now introduced to the Committee a bill which outlines where they stand at the moment.

As you know, it has a sizable gasoline tax that increases to about 37 cents over a four or five year period.

It talks about a quota system, although it appears in my first reading this morning that the quota system is one that would be more of a standby nature than one that would be immediately applicable or, at least, an authority at the present

It touches on a national purchasing authority, but again, as I read it this morning, it appears to put the national purchasing authority only into action with respect to the acquistion of national strategic reserves.

All of this is subject to my quick interpretation -- on the basis of the three weeks of discussions that I have been having with the Chairman.

Therefore, some of it may be subject to change.

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In the rest of the bill, there are detail differences, but let me outline where we seem to stay apart.

All of the Congressional plans have had varying degrees of goals. The latest iteration, or I should say the one before the latest iteration, has as a goal a million barrels of imported oil reduction from what it would be otherwise by the end of 1977.

We are about 100 percent apart on that question. is more than just a question of barrels of oil. It is more a question of intent and everall objective, because, in our view, we will be expanding our imports during the next three years, particularly, in the recovering economy.

The fact that the Congress and we are apart on that point is, I think, very significant, because our position has been to limit, and limit now, expanding imports so they don't increase with the recovering economy. They have not seen fit to suscribe to that notion.

The idea of a heavy gasoline tax has been one that we have been opposed to right along for a number of reasons. First, it seems to visit all of the conservation burden on one It ignores the rest of the crude oil. It puts significant penalties to various segments of the industry as well as various areas of the country.

Therefore, we remain fairly far apart on that issue, although I must say that we are having discussions that are,

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parhaps, bringing us closer together, and perhaps closer than might appear, on the bill that was introduced to the Committee yesterday.

The other two major areas of difference relate to this notion of a national purchasing agent. We have been, in all good faith, trying to analyze the value of a national purchasing authority from the standpoint of the United States energy program.

- We have some considerable disagreement with respect to its effectiveness. There are those who believe that the national purchasing authority would be the device that would insure the solidification of the cartel and, from an international and a political standpoint, would be absolutely the wrong thing to do.

We have some other questions with respect to its functioning and its viability and with respect to doing a job that heretofore has been left up to the individual free enterprise system.

The quota and allocation program seems to be no longer a problem. The discussions we have had with the Chairman, so far, have led us now to take a position where he is in agreement) that we should not use a quota system to create a shortage and an allocation system to manage that shortage.

While we were out of town yesterday, I noticed that the Chairman, on T. V., did a very good job in outlining why

either rationing or quota controls would not do the job.

All in all, I would say that we have made fairly good progress.

The Ways and Means Majority approach seems to recognize that there is a free market and that that free market does work. That is probably the best vehicle to use to get done whatever we will get done here.

It has stepped away from some of the more mandatory allocations or quota approaches which were so popular only three or four wesks ago.

It does recognize that we do, indeed, have a problem with respect to the conservation and we need to do something about that.

(It also recognizes that we need to do what we can to generate supply.

One area that I did not discuss, that I know you have some passing interest in, is decontrol. We have had discussions with Ways and Means, but, as you know, they do not have authority in that area.

However, they have left a space in their bill, headed "Decontrol of Old Oil" and the caption says, "To be filled in by another committee."

We've been working with that other committee and we are now at least at the point where they are in agreement that we ought to have, in this bill, old oil decontrol. The question

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is one of timing.

It is no secret, but the bid in gas is six months to five years. So, we have a considerable amount of work to do in that area, but I think we can all be heartened that this eight or ten weeks of work have at least brought us to the point whis that we are.

That brings we to the final remark which I shall make here today. It was just about eight or ten weeks ago that the President laid before the country a rather comprehensive program.

It has been battered about and kicked about by general interests and special interests and just those interested in doing it.

It has held together awfully well. Substantively, there is still not another program that has been put forward that has come close to it.

It is a logical thing for the Congress to massage the President's program, to tear it apart, and to introduce their own notions.

However, I still believe that the foundations of what the President put forward are the principles of the right program for this country.

It is my view that the more we do with Congress in trying to mold the program in the coming weeks, the closer we are going to get to the President's program.

I think we can all feel free and pretty good about the

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fact that in the eight to ten weeks that we have been talking
with Congress and going through this emercise, that we really
have made wast progress.

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Allen Greenspan and I took a long walk on the campus of Notre Dame yesterday. We kind of reflected as to how far things had come from the time the President told us to go up to Camp David and don't come back until we had something to show him.

We are having a good, healthy American debate, but for once, at least for the moment, it appears as though the healthy debate is going to result in a national action and the kind of nutional action that, perhaps, we can all agree is the right approach and will have the right results.

I would like to take your questions now.

CHAIRMAN SWEARINGEN: Mr. Zarb, if I may just ask one question, I think there is a great deal of confusion about the goals that have been set for the energy conservation program and a good deal of concern about the necessity for prompt action to curtail imports.

Would you please comment on this, as to your views as to why it is urgent that we undertake these conservation matters promptly?

MR. ZARE: Well, our goals have never been secret. We have outlined what we felt were both achievable and necessary goals.

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The President put forth a million barrels a day, by the end of 1975, taking it down from a point at which we would be at nothing.

The same formula applies with respect to the two MECYEQUL million barrels a day by the end of 1977.

believe that we would have an expanded import base of about two million barrels by the end of 1977 with all things considered, assuming the recovery of the economy, assuming that Canada went ahead with its plans to reduce its exports to this country, and assuming that we were not able to bring on the line any more domestic production than we have been able to in recent years.

Therefore, that three year period became a rather sensitive period.

Well then, you might say, "So what?" If we have another million barrels or two million barrels from the mid-East with the kind of import base we have now, so what?

Well, it has been my view at least, that (a) we had to start the process to limit vulnerability and (b), if we were expanding our imports and the mid-East situation eroded any further, we would have a prospect of an embargo.

If you think we have an economic problem right now, consider what would happen if we were threatened with an embargo right now, today, for an extanded period of time.

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What would happen to the economy? Then, project that further into 1977 and, with an expanded import base, consider what that could do to our economy.

of internationalism, Henry is successful and that does not appear to be a problem.

The next question is, at what point do you become a price hostage? We have already learned a few things about being a price hostage and that does not seem to be changing.

It certainly does not seem to be changing based upon the reports that we have had.

In view of those, the cartel watchers continually tell me that the cartel is breaking apart or getting soft on the margin. I have not seen it show up on their price lists to selected clientele.

Although I have seen the discount figures which now some are interpreting as being a weakness of the cartel, I just don't believe it. I haven't seen it.

I think we have to play the ball from where it is. At the moment we are dealing with an international cartel that has substantial price leverage over the United States.

CHAIRMAN SWEARINGEN: Would you give your name please?

R. BRADLEY: I am Curt Bradley of (inaudible),

California. Would you be so kind as to give the Administration present position on depletion?

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MR. ZARB: Yes. We did not favor removal of domestic depletion when our energy program went forward. We do not favor the removal of depletion on the current tax bill.

We do favor that provision being removed from the current tax bill.

Now, having said that, I believe very firmly that a tax cut to the American people is the wrong place to have complicated depletion legislation to slow it up.

I think we all recognize that we are going to have to have a set of protracted discussions with Ways and Means, because they are going to go back into that question even if it does come off the tax bill.

I think that is going to be the time, we've talked about this before, that we need to talk about the whole concept of windfall tax plowback and capital gains and, for once, put it all on the table and try to make some sense out of it from everyone's point of view.

MR. KING: Mr. Zarb, I-am John King of Northeast

Petroleum. Would you tell us if there is any chance that the

FEA would be considering relaxation of the present allocation

program which, perhaps, is no longer as appropriate as it once

was, in-its-present form?

Is there a chance that, say, even if the authority to allocate is extended, which it may well be, there will be a chance of getting more competition back into the marketing segment

of the industry by the relaxation of your present firm deferment allocation program?

MR. ZARE: Well, we have been waiting to see what happens here with respect to Congressional action and the national energy program.

You know our position with respect to the allocation of petrolaum controls. We think it is the wrong way to go. We think it should be retained as a stand-by measure and used as only a fine tuning mechanism.

I am hopeful that Congress will go along with that.

I mentioned earlier, Ways and Means has gone along with that.

Assuming that that is the conclusion, we will move expeditiously to wind down those parts of the program that we can.

The way I would like to do that is to begin reviewing our allocation rules from a zero base; taking them one at a time; analyzing their real practicability in this world, as compared to the embargo world; and have them revised and brought up to the contemporary day and age until Congress allows us to have the real time allocation system expire.

think the allocation rules, for the most part, would warn of an embargo. We now ought to bring them up to date.

MR. WEST: Bob West, Tesoro Petroleum Corporation.

🚫 ' When the stated purpose of the President's program was

to increase the domestic reserves and domestic productivity, why was the plowback provision deliberately omitted from the windfall profits tax provision?

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It seems to me that is totally contradictory to the stated purpose of the program.

MR. ZARB: The windfall profits package was not in its first round. You know, we don't send anything up in the tax business. We simply go up there and talk to the committee and say, "These are our ideas."

That goes into the record and becomes the basis for legislation. It is not like the rest of the energy bill, where we actually send up a piece of legislation.

The decision was made to send up the same formula which we had a year ago. The reason for that was to keep things uncomplicated - knowing that the committee had already done a year's worth of work, both with respect to depletion and plowback.

Therefore, we made some assumptions that the administrations' position was immediately going to be soaked into that circuitry and thereby changed.

I have said publicly several times since then, and also in testimony, that we have two major principles that we think are important: first, to insure that the industry has sufficient return on investment to get the independent's job done.

I think that sitting with a group of reasonable men

and an eight column sheet, that we can come to agreement as to what that is. \supset

get the maximum production out of domestic sources through domestic companies.

Then, second, beyond that, where there is an excessive and unfair return, then there should be an excess profits tax.

I also think that that level can be judged by reasonable men. If you fuse with depletion, I've said, then you've
got to go back to look at plowback, you've got to go back to
look at capital gains treatment.

I think that is where we are. There is no question but that depletion is going to be touched by Ways and Means.

That now puts us in a whole new ballgame and we've got to start to rebuild from the ground up.

MR. McCLURE: Mr. Zarb, Harold McClure of McClure Cil Company.

The light of your last statement, when you speak to the point of rate of return, it seems appropriate that we should mention that the exploratory phase of this business does not function on the rate of returns.

I think that this should at least be figured in your discussions. There are many, many companies that have gone a life time and drilled many wells and never been successful.

There are many who have drilled fewer wells and been

extremely successful.

It is not the rate of return concept that should be forthcoming.

MR. ZARB: Well, we ought to talk about that a little bit more. While technically we don't need to stay with the rate of return concept, substantively, rate of return is what I understand.

We ought to talk about it some more. It is a question of having sufficient investment flow to insure maximum production capacity.

When we get beyond that concept, then maybe there is something about this that I do not understand and we ought to talk about it.

Thank you very much.

(Applause.)

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CHAIRMAN SWEARINGEN: Now I would like to call on Mr. Jack Carlson, the Assistant Secretary of the Interior, to introduce the new members who were named to the Council a few months ago.

Mr. Carlson.

MR. CARLEON: I am pleased, on behalf of the Department: of Interior, to announce the appointments to the Council, the appointments made by the Secretary of Interior, under the new groundrules of the Federal Advisory Committee Act.

We have added new members in some other sectors that

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the oil and gas industry impacts upon, so that we will have representation that will include the people that are concerned from extraction to final use.

In terms of those on the consumer and, that have now joined the Council and will work with the Council on its different studies, we have Charles F. Bulotti, Jr., President of the American Automobile Association.

If these people are here, I would appreciate it if you would stand when your name -- there we are. Thank you.

Ms. Rugh C. Clusen, President of the League of Women Voters; William J. Kuhfuss, President of the American Farm Bureau Federation; and Jay W. Schmiddeskamp, concerned with consumer attitudes, the Institute of Social Research, the University of Michigan.

To represent the environmental concerns, we have Mr. Kent Gill, President of the Sierra Club; Mr. Elvis J. Stahr, President of the Audubon Society; and Mr. Thomas L. Kimball, the Executive Director of the National Wildlife Federation.

To represent labor's important impact on this area, we have Mr. Andrew J. Biemiller, the Director of the Department of Legislation, AFL-CIO; Mr. Frank E Fitzsimmons, President of the International Brotherhood of Teamsters.

To represent an academic point of view, we have Dr. John A. Carver, Jr., who is a former undersecretary of the Department of Interior, who is now Professor of Law at the Denve

Law School: Dr. Paul W. MacAvoy, Professor of Management at the Massachusetts Institute of Technology.

To represent industrial users, we have Mr. Ed Carlson, Chaluman of the Board, United Airlines; Mr. John Dollinger, President of the National Rural Electric Cooperative Association Dr. John S. Foster, Jr., Vice President of Energy Research and Development, TRW, Inc.; Mr. Robert Gilkeson, Chairman & Edison Electric Institute; Mr. William Bulbert, Jr., President of the American Public Power Association; and Mr. John F. C'Connell, President of Bechtel Corporation.

Representing independent marketers, in addition to the ones we do have, Ms. Mary Hudson, President of Hudson Oil Company; Mr. James C. Scanlan, President of Pennsylvania Oil Company; and Mr. D. E. Woodrick, Executive Director of Midwest Petroleum Marketers.

Representing transportation, in addition to the ones we have on the Council already, Mr. Robert E. Thomas of MAPCO, Incorporated.

Representing finance, we have Mr. John G. Winger, Vice President of the Chase Manhattan Bank.

We've had other changes, organizational changes, ratirements and reassignments that have occasioned the substitution of existing members.

Therefore, we have new members in this category,
Mr. Leroy Culbertson, President of the Gas Processors Association;

the Honorable Edwin W. Edwards, Governor of Louisiana and 7. Chairman of the Interstate Oll Compact Commission; Mr. C. J. 3 Gauthier, Chairman of the American Gas Association: Mr. Thomas 4 E. Love, President of the National Oil Jobbers Council; 5 Mr. T. P. McAdams, Jr., President of the National Stripper ..6 Well Association; Mr. Frank L. Thompson, President of the 7 International Association of Drilling Contractors; and Mr. W. J. Bowen, President of Transco Companies. S) Also, we have Mr. James E. Hara, President of Shelly Ø Oil Company and Mr. George W. Jandacek, President of Clark Oil 10. 11. and Refining Corporation. 12 We are very pleased, on behalf of the Department of Interior, to welcome these gentleman on this very important advisory committee, the Wational Petroleum Council. 14 I, for one, am pleased to give them a hand. 15 (Applause.) 16 CHAIRMAN SWEARINGEN: Now, ladies and gentlemen, it 17 gives me -- first of all, let me add my welcome to Mr. Carlson's 13 to the new members of the Council. 19 Certainly I hope you will participation in the Council 20 in those areas, will be rewarding. We will be calling upon you 21 for help and assistance as time goes along. 22 I would now like to call on the Secretary of the 23 Interior, who is here today wearing the hat as Cochairman of the 23 National Petroleum Council, to address some remarks to the group 25

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1 advice and we get a hell of a lot that we don't even welcome. 2 (Laughter.) -3 I think Frank went over the SECRETARY MORTON: A. status quo pretty well, as to where we are with the Congress. 5 Last night I had the opportunity to meet with two or 6 three members of the Ways and Means Committee of the House and, 7 in the last few days, I have had the opportunity and have had Ð. rather lengthy discussions with some of the members of the Senate -- and particularly members of the Senate Finance Committed. 10 I think Frank is right and we are beginning to see an 11 area of mutuality between the leadership of the Ways and Heans 12 Committee in the House and those of us who are carrying the ball 13 for the President's plan. Į. My concern is, and I will be very candid about this, that when the Ways and Means Committee and the Administration 15 come together on an agreeable doctrine, even an agreeable set 16 of language in a bill, the big question then is, can the Ways 17 18 and Means Committee deliver that out of the front door of the 19 House of Representatives? I think our chances would have been a lot better back 20 21 in the old days, when we had the closed rule. However, I cannot 22 believe that this bill will come to the floor of the House under a closed rule. 23

Therefore, our work is not over when this bill is marked up in committee.

I think it behooves the constituency of the bill, the people that are most interested including consumers who. I think, are going to be more or should be more interested in the long run than any other group in a good national energy policy, that we all should work hard in our efforts to get this bill through the House, itself, and then, subsequently, through the Senate.

The old system of thinking the job was done when the Ways and Means Committee is no longer involved.

Therefore, we have a job on our hands.

I am not, in any way, trying to sell this Council, because it is the Council that should sell me, really, with advice on the President's program versus any other.

What we have tried to do is take certain cardinal principles and hope that those principles can be transferred into language that will result in law, so we can go ahead and move along.

I don't think it takes any relteration of all of the concepts that we feel are fundamental in the development of oil and gas in this country.

I don't think there is any question about the independence posture that we must try to achieve as far as the rest of the world is concerned. Everybody seems to agree on that.

I think there is some problem in the timeframe that we are willing to accept as tolerable to get from here to there.

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Where is some question as to whether the marketplace or the price mechanism is the way to go about changing the user patterns and development patterns of the resource.

There are those who feel that we must do this by volumetric control. Call it what you will. It ends up with some kind of rationing.

There are those who believe that you should let the forces in the marketplace work and that we can go from an old to a new energy ethic by letting the people that use energy make the decision, rather than somebody sitting here make the decision.

We are strong, of course, for the marketplace approach. I don't think you can min the two and there are those on the Hill that would like to mix the two.

The only place where I think the volumetric approach or the actual number of barrels per day used by controlled approach is acceptable is in a standby configuration, where you use it if you have to under emergency conditions because something else has happened.

I am really concerned that certain trends, though, seem to be starting, that are going to tend to discount our market approach.

What are some of these trends and why do I say that? Well, let's just take a look at some of the two-by-fours that have been knocked over my head in front of committees of the

Congress during the last month or so by very substantial power

positions in both the House and the Senate.

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and somebody will win.

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It takes that kind of motivation and that kind of

The only way you are going to win in the roulette

I have tried to explain a hundred different ways why a Federal oil company doing the exploration job on the Outer Continental Shelf is not as effective and is not in the national interest, as letting the industry, which has/historically/ developed the expertise and capability and the motivation to do this, do the job.

The leadership of this position seems to be Senator Hollings of South Carolina, who, I am sure, is very sincers in his beliefs that the Federal Government should and can effectively do the exploration job.

I think he really believes it. I think he is sincere in it and I respect his honesty and sincerity in this direction. However, I do not think there is an understanding of what is involved.

All you have to do is look at the pattern of bidding on tracts that are offered for sale on the Outer Continental Shelf and you will see that there is a great deal of difference in judgment between what company "A" thinks a property is worth and what company "B" thinks a property is worth.

business that we are in is for somebody to bet on every number

of the numbers.

odds.

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I hope that we are going to do a better job in the selection of tracts that will lead to more efficient emploration through a good many devices; such as, for example, a unitization of structures through selection, in the first place, of the more desirable structures, where exploration can have the best

disparity, if you will, of judgment to get a blue chip on all

Therefore, we are going to keep that fight going and I am perfectly willing to get beaten on the head some more, but I would like a little help once in a while.

I just want to tell you that this is no dream. I would like to pinch myself and wake up and find that the proposal that the geological survey to go out and make the exploration decisions would go away.

However, that is a trend that seems to be catching on and we must face up to it, not because it is immoral, not because it is a centralization of power in the government—that would be a good enough reason for me—not because it is somehow reflective against the integrity of the industry, though I think it probably is, but because it is not the best way to develop the resource.

It is not the best way to find oil and it is not the best way to find gas. It is not the best way to bring it to shore and it is not the best way to dispose of it after you find

it.

Therefore, I am in hopes that the industry — though
I will admit is suspect in trying to help protect itself, in
Congress that seems to be something else that has come up in the
last few years — will help and will give me strength and course
to keep fighting the proposition of putting the Federal Government
either onshore or offshore in the oil and gas business.

I would like to also ofte another trend that I do not think is altogether bad. There seems to be a desire, on the part of local governments and particularly state governments to be involved, to be involved in the decision making process that leads up to some kind of change in their coastal zone environment or their environment at all.

I am not too sure that is bad. In fact, I think that is good.

If we can get a smooth system of planning, of developing, that will prevent us from going back and forth in this
bellows fashion into the courts of law trying to get a job
done, I think we will all be ahead of the game.

Therefore, I am trying to develop an open door policy as far as communication is concerned. I am perfectly willing to listen to ideas of joint participation in the revenue aspects that go to government or revenue portions that go to government, rather, from offshore resource development.

If we can do this and we can overcome the environmental

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problems by solving the problems, not by stiff-arming them or overriding them, we will then, I think, go a long way in the development of our resources and reach the ultimate goal of independence.

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I think we can see a trend of excise taxes coming along, I-kind-of get the feel, on excise taxes on the upper reaches of machines that consume energy.

There is going to be a constant push for more efficient machines. We see this in the form coming up probably first, in an automobile power or weight excise tax that will penalize the big one and encourage the consumer to buy the small one.

If that trend gets going, it could well become much more pervasive and could enter into the appliance field and even in the industrial equipment field.

There is some good about it, but there is also a lot that is bud about it when you think of it. The decisions should be made, not by government, on the kind of machine that is bought for a particular person for a particular use, but should be decided on by its owner or its manager, so we don't begin to try to manage technological development from the government. That is the aspect that is bad.

The aspect that is good sit seems to be politically palatable; everybody thinks it is a fine idea and we are going to convert Detroit suddenly from one portfolio of models to

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another.

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I think we should be very careful about setting up that kind of philosophy and that kind of control in government.

On the question of eavironmental controls, and this is my last point, we seem to be getting an awful lot of flak today, here, by people who are frustrated simply because they have not been able to site something or build something or construct something because of an environmental stall or stalemate. Most of this is procedural.

I don't think there is enybody in here for dirty water or dirty air. If there is somebody that is for dirty water or dirty air, don't run on that ticket because you will have a hell of a time to collect it.

However, we have created a very complicated system of trying to evolve an environmental ethic within a developmental set of procedures or circumstances, such as siting a plant or designing a plant.

The result has been that a lot of people have said, well, the pendulum has swung too far. We've got to do something about it.

I don't believe that the environmental controls, or the environmental goals either, are going to disappear. I very frankly hope they don't.

However, we have got to procedurally structure ourselves to get from here to there with more grace and more

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alacrity and easier than we are today or we are going to subordinate our total civilization and industrial capability to a kind of a funny environmental ethic.

When we start doing that, the rest of the industrial world will go by us and we will be sitting quite embarrassed, economically embarrassed and politically embarrassed, before the rest of the world.

Therefore, what I am trying to and what this Department ment is trying to do and what I need help on is a refinement of the procedural system to make sure that, within the framework of acceptable technology, we are doing the best job we possibly can.

If there is a timeframe that we cannot span, we have got to lengthen it out. We have got to procedurally change the structure or the methodology by which we get there.

However, we do not suddenly have to stiff-arm the entire environmental program and stiff-arm the concepts and goals, because if we do, we are just creating for the next generation a horrendous liability.

We are capable of doing this. I congratulate this industry, because if you will look at the refineries today, if you will look at the modern offshore rigs and terminal facilities today, and compare them with yesterday, ten years ago, you will see the tremendous strides that have been made.

For those people who are trying, for example, to not

have some kind of organized reclamation system for lands that are disturbed by, for example, strip mining or deep mining, you are going the wrong way because the real estate, itself, is going on to a plateau of value which necessitates, from an economic point of view, a new kind of husbanding and care than it has ever had before.

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Now, we don't want a Christmas tree environmental legislation with procedural impediments that prevent us from doing it within current technology and prevent us from doing it because of basic and fundamental economic prohibitions.

I think the trend is going to continue. I am going to try to continue to simplify the procedure and I think it is up to us to work together and up to you to help and address yourself to this problem.

One final thing, of course, and that is the question of can we do it? Now, we have seen the natural gas situation, for example, this winter, creating all kinds of distortions in the economy, particularly in those processes that are on interruptible contracts yet require gas as an inherent part of the process.

We are going to, as I understand, study the whole matter of curtailment of gas. I think out of that study should come some very sage and good advice on how to go.

Politically, what we have to do is to try to create a climate of mission in this country for the resource development

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industry) that results in an interpretation by the individual consumer, himself, that "I need this industry."

They will all admit today that they need the gas, that they need the oil, that they need the coal, that they need to turn the switch and get the light, but they are unwilling to accept the organizational structure that makes those provisions.

For some unknown or known reasons during the years, the supply has become more abundant and, in terms of every other commodity, more reasonable in price; yet the fellow who has furnished that supply has become more incredible.

I think it is a matter of communication, not only the type of communication but with whom you are communicating.

It is a matter of being willing to expose the truth. When an error is made, don't try to cover it up; don't try to reconstruct balance sheets on annual reports so that they are deceiving.

I think this country is ready to accept a good return and I am not talking about a reasonable, but a good return on investment as a philosophy for the resource and energy industries.

Let's don't try to fool them with any kind of figures that are not interpretable. I don't question their accuracy and I don't quite think that anybody is trying to shade the facts or distort the numbers.

However, there seems to be some kind of a rift developing between the consumer, himself, and his supplier that is not

36 ğ wholesomo. 2 I believe this Council, in its wisdow, with the 3 talent that it has can do much to abridge that score. Å, I am perfectly willing to meet anybody balfway anywherh 5 in this country to try to develop a better relationship between 6the resource industry, be it petroleum, be it mines, be it minerals or be it coal or what have you, and the people of this country, who are so dependent on it in terms of their 0 quality of life. 10 Let's recognize our political shortcomings and see what we can do to turn that trend around. Thank you very much. 12 (Applause.) 13 CHAIRMAN SWEARINGEN: Secretary Morton has consented 14 to answer a few questions, if any of you would like. Please 15 stand and identify yourself when you ask your question. 16 (No response.) 17 SECRETARY MORTON: We've got them mesmerized. That's 18 what it is. 19 (Laughter.) 20 SECRETARY MORTON: Thank you, sir. 21

I have to go up and try to deregulate natural gas all in one morning:

(Laughter.)

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(Applause.)

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CHAIRMAN SWEARINGEN: Now, I would like to go to the next item on the aganda and call on Mr. Jake Hamon to present a Memorial Resolution on behalf of Mr. Arch Rowan.

MEMORIAL RESOLUTION TO ARCH H. ROWAN BY JAKE HAMON.

MR. HAMON: Mr. Chairman and members of the Council, Arch H. Rowan; a prominent business and civic leader and a charter member of the National Petroleum Council died at Fort Worth, Texas on January the 19th, 1975 at the age of 80 years.

He was survived by his beloved wife, Stella Rowan, and his two daughters, Jean Rowan McNab and Sue Rowan Pittman, and seven grandchildren.

Mr. Rowan was a native Texan born at Alban, Texas on Cotober 9th, 1894. He attended primary school in Alban, Texas and in Houston, Texas.

However, due to the bad fortune on the part of his family, he left school at the age of twelve years and went to work to make a living.

His life from then on proves that America is, indeed, the land of opportunity.

He first entered the oil business in 1916, as an employee of the Texas Company, now Texaco. However, his career was interrupted by World War I, when he enlisted in the Marine Corps and served with distinction.

After severance from the Marine Corps in World War I,

he went to work for Humble Oil Refining Company, now known as Exxon, as a roughneck in the oil fields at Goose Creek, Texas.

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In 1923, in company with his brother, Charles Rowan, the Rowan's Drilling Company was organized. Through a corporate reorganization in 1948, Rowan's Drilling Company and Rowan Cil Company were formed.

Rowan Oil Company was later consolidated with Texas Pacific Coal and Oil Company. Rowan Drilling Company, currently operating as Rowan Companies, became a publicly owned international drilling company with oil field drilling operations both offshore and onshore, being conducted in numerous geological provinces throughout the world.

Mr. Rowan, from time to time throughout his extensive career, held directorates or memberships in many industry organizations; such as the Texas Mid-Continental Oil and Gas, Independent Petroleum Association, American Association of Oilwell Drilling Contractors, the American Petroleum Institute, and the American Institute of Mining and Metallurgical Engineers

In addition, he was a mamber of the petroleum industry war council and served on it during World War II. Other directorates included the Texas and Pacific Coal and Gil Company, Fort Worth National Bank, the Capital National Bank of Houston, Vice Chairman of the Texas Turnpike Authority, United Fund Fort Worth, and the American Red Cross, and the Southwestern Exposition on Fat Stock Show.

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He received numerous awards, including the Distinguish ed Service Award from the Texas Mid-Continental Oil and Gas Association, the Golden Deads Award from the Exchange Club of Fort Worth, Chief Roughneck Award from the Lone Star Steel Company, and an honorary Doctor of Laws from Bethany College, Bethany, West Virginia.

He was a member of the University Christian Cherch at Fort Worth, a Shriner, and in the American Legion.

The National Petroleum Council honors the memory of Mr. Rowan for his many contributions to this group and his esteemed friendship and, also, for his personal interest in this Council, as well as his many contributions to the growth and development of his community, his state, and his mation.

Be it therefore resolved that this, a memorial resolution, be adopted as a part of the permanent record of the National Petroleum Council and that appropriate copies be tendered to his beloved wife and members of his family, as an expression of our appreciation and of our heartfelt sympathy to them.

Mr. Chairman, I move the adoption of this memorial resolution.

CHAIRMAN SWEARINGEN: Thank you, Mr. Hamon.

May I suggest that the Council members please stand for just a moment in tribute, to express the adoption of this resolution.

(Members standing.)

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CHAIRTAN SWEARINGEN: Thank you very much.

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Please be seated.

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Now, I would like to ask Mr. Hamon to continue at the podium and give his report of the Agenda Committee, if you

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will, Mr. Hamon.

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REPORT OF THE AGENDA COMMITTEE, BY JAKE HAMON

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MR. HAMON: Thank you.

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The Agenda Committee met on January 28th, 1975 in

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the offices of the National Petroleum Council, to review

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Acting Secretary of the Interior Jack W. Carlson's letter of

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December 31st, 1974 to the Chairman of the Council.

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In his letter, Secretary Carlson requested the Council

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to undertake a study of the factors involved in the implementation

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of a security storage system similar to that recommended by the

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Council in its summary report of September 10th, 1974, "Emer-

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gency Preparedness for Interruption of Imports into the United

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States."

In requesting this study, Mr. Carlson stated that the

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analysis should include, but not necessarily be confined to,

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discussions of: the optimum size of the security storage system

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in terms of total volume and deliverability; the alternatives

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available for providing this storage as quickly as possible; the

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financing problems which could be encountered; the sources and

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types of fill for the storage; and Federal Actions that could

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expedite or better the development of such a storage system.

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Mr. Carlson also recommended that the analysis include discussion of the relative needs of crude versus product storage and any geographical, legistical or environmental constraints which might be encountered were the nation to be confronted with another energy energency.

In making this analysis, it was suggested that the Council consider storage systems ranging from 500 million barrels to one billion barrels and that the systems be analyzed on two bases: first, normal development consistent with the objective of minimizing costs, and, secondly, rapid development based on minimizing time to completion.

With respect to the latter case, the Secretary requested critical materials and problems to be identified.

Finally, it was requested that the study be completed as soon as practicable with a report ready for presentation to the Secretary of Interior by May of this year.

As provided in the Articles of Organization of the Council, this letter of request was considered by the Agenda Committee on January the 28th and it was unanimously agreed to recommend that the Council undertake the study as requested.

Pursuant to Article 13, Chairman John E. Swearingen then referred Acting Secretary Carlson's request to the Committee on Emergency Preparedness for study and recommendation to the Council.

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MR. SCOTT: Thank you, Mr. Chairman.

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In January of last year, the Department of the Interior requested that this Council undertake an additional study concerning ocean petroleum resources to assist the Interior Department and other government agencies in the preparation for its negotiations taking place in the Third United Nations Conference on the Law of the Sea.

In terms of the immediate problems of industry that make headlines in the paper these days, the Law of the Sea Conference is somewhat of a sleeper.

Yet, this Conference is making history that has long term, if not immediate, significance to worldwide energy supply problems and the determination of economic growth of all countries.

In the first place, the Conference comprises the largest gathering of participants, some 140 nations.

In the second place, it has on its agenda for resolution just about the most complex and numerous issues ever faced by an international conference.

Many of these issues we have dealt with in previous NPC reports, some three in number.

Under the constraints of time, I shall not review the contributions of the NPC studies to the preparations, since 1969, leading to the current Law of the Sea negotiations.

These reports, in response to study requests of the government, are a matter of record and are cited in this report

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1 that you have before you today.

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I would be remiss, however, if I did not mention that our prior reports were instrumental in providing our governmental policy makers with the information and recommendations that enabled them to arrive at more considered judgments as to our national interests and the prospect of resolving some of the many problems of the Law of the Sea issues.

The present report, which you are considering today, is no exception. It is not intended to supersede the Council's earlier reports.

Rather, the report treats certain key matters respecting ocean patroleum resources which the Interior Department considers important parts of a comprehensive treaty dealing with the Law of the Sea, particularly from the standpoint of our national interests.

As requested by the government, the report is an updating of previous data and a more intensive and appreciative analysis of the petroleum related issues currently being negotiated in the Law of the Sea Conference.

The Committee has been ably assisted by a Coordinating Subcommittee under the chairmanship of Cecil J. Olmstead of Texaco.

As a member of the U.S. Delegation to the Law of the Sea Conference, Advisory Committee to the State Department on the Law of the Sea, Marine Petroleum and Mineral Advisory

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Committee to the Commerce Department -- and this list could go on and on -- Cecil has been a tower of strength in the work of the NPC study of the ocean petroleum resources and many others.

We had the critical support from four task groups drawn, thanks to many of you have today, from among the bost expertise in our industry.

Making available such talent is the measure of worth of the NPC contribution that we make to our country and we can be measured by the worth or quality of our report.

I have asked Cacil Clustead to outline briefly the salient conclusions and the recommendations of the Committee's report that you will be voting on teday.

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STATEMENT OF CECIL J. OLMSTEAD ON NPC COMMITTEE ON OCEAN PETROLEUM RESOURCES

MR. OLMSTEAD: Thank you Mr. Scott.

Mr. Chairman, members of the Council, ladies and gentlemen, as you know, the Geneva Session of the United Nations Conference on Law of the Sea convened yesterday.

This session will, in our view, determine whether there is a reasonable probability of achieving a convention which would equitably resolve the many complex issues resulting from more intensive uses of ocean space.

If this Geneva session of the Conference does not demonstrate genuine progress in the resolution of these issues,

I think the United States should reconsider the advisability of further efforts in trying to reach a treaty solution at this time.

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A little more than a year ago, the Department of the Interior again requested that the National Petroleum Council do further work regarding petroleum operations in ocean space.

The results of this work, the report now before you, are in response to the request for assistance to the Department in preparation for the Law of the Sea Conference. Thus, its completion today is indeed timely.

I might say it demonstrates the long range planning capabilities of the Council, to make it coincide with the beginning of the Conference.

Specific subjects which we were requested to address were the present state of technology for exploration and development of seabed petroleum resources, the potential for petroleum in seabed areas worldwide, and views regarding international miminum standards to govern safety and pollution control for offshore exploration and development.

Another significant matter which we were asked to consider was design and construction and operating standards for tankers, to ensure safety of operation and minimization of pollution hazards.

Our report includes a comprehensive review of offshore seabed exploration and production technology and concludes that

this technology can be extended to deeper waters at a very rapid

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As to the potential for petroleum resources in frontice areas of the continental shelf and slope offshore the United States, this report concludes that there may well exist accumulations capable of reversing the current decline in U.S. production.

While no precise estimates of petroleum resources in these areas are possible, the report does urge accelerated leasing and exploration.

Costs for exploration and development and production of petroleum in seabed areas will increase substantially with water depth and climate severity.

Nonetheless, such patroleum resources are expected to be economic under various combinations of reservoir size, water depth, and climate.

On the other hand, economics of these resources can be severely impaired by oppressive and excessive governmental financial take.

This report repeats the Council's prior recommendation that: "A new Law of the Sea Convention should confirm the exclusive jurisdiction of the coastal state over the exploration and production of seabed mineral resources throughout the natural prolongation of its land areas into and under the sea."

To determine the limit of this natural prolongation of

the land areas of the coastal state, or the boundary between seabed areas under coastal state jurisdiction and the areas under international jurisdiction, we recommend that the base of the continental slope be used as a guide to the boundary and that the exact jurisdictional boundary be fixed within a boundary zone of an agreed, reasonable width extending seaward from the base of the slope.

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You might say that concept was developed by a longtime member of our Subcommittee, Dr. Hollis Hedberg, and it does show increasing acceptance among some states in the Conference.

Most importantly, the superjacent waters of this area where the coastal state exercises seabed resource jurisdiction should retain their character as high seas, thereby assuring freedom of navigation, the movement of commodities, including petroleum.

We strongly urgs that a new Law of the Sea Convention provide that agreements between a foreign investor or operator and a coastal state, for petroleum exploration and production, be binding according to their terms and that any disputes arising out of such agreements be resolved under objective, compulsory disputes settlement procedures also provided for in a Convention.

Achieving provisions along these lines would represent a genuine accomplishment and could bring a needed element of

stability to international petroleum arrangements.

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The report strongly urges that access to seabed mineral resources in the deep ocean area beyond national jurisdiction be without discrimination and available to all financially and technically qualified organizations, including, particularly, private companies.

Although immediate interest in the deep ocean area will be in hard minerals, the patroleum resource potential of that area is largely unknown, but it may be as much as two parcent of the world's ultimately recoverable patroleum.

Of course, as consumers of the hard minerals found in manganese nodules, we have an indirect interest in a system which will encourage development pursuant to a market type of approach; rather than a regulated approach.

One of the most important recommendations of the report is that freedom of navigation for merchant vessels be maintained by the convention for transit through international straits, the waters of the economic zone and the territorial sea, and that pollution control standards and their enforcement not be applied so as to impair this essential freedom.

Provisions of the Convention regarding protection of the marine environment should establish procedures and confirm the Inter-Governmental Maritime Consultative Organization, IMCO, as the appropriate institution for reaching international agreement on standards concerning vessel source pollution.

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The Convention should provide for internationally agreed minimum operational safety and environmental standards for drilling rigs and offshore deep water platforms, as well as offshore deep water petroleum terminals.

These standards should take the form of capabilities to perform under given conditions of weather and climate, rather than detailed specifications about the design and construction of these facilities themselves.

Enforcement of such standards should not be in the hands of an international organization, but rather should be a responsibility of the adjacent coastal state.

It is our view that the inclusion of compulsory, independent disputes settlement procedures and mechanisms is an essential element of a new Law of the Sea Convention.

We strongly urge that private parties have access to such procedures and institutions, particularly for disputes arising out of scabed mineral resource development arrangements and for disputes involving vessels or their cargoes.

Without such provisions in a new Convention, I, personally, seriously question whether the United States should be a party to it.

It is indeed apparent that the negotiation of a treaty in today's international arena, which would include the elements here outlined, will be a very difficult task.

Assuming that this report is adopted today, we shall

1 make these views known to the U.S. Delegation in Geneva without 2 delay. 3 I might say this Committee will be represented in the .3 U. S. Delegation throughout the entire Geneva session. 3 Before closing, I want to thank all of those who have Ġ devoted their knowledge, talents, and hard work to the preparation of this report on "Ocean Petroleum Resources." Ð More than 50 industry representatives and seven U. S. Government representatives have participated actively in 9 ែវ the study and preparation of this report. The staff of the National Petroleum Council has provided 3 6 strong support and assistance to our effort to meet the deadline 12 which we have. 13 I know I express the sentiments of all of us when I 14 say, "Thanks to you who made the resources available for this 15 study." 15 Thank you. 17 CHAIRMAN SWEARINGEN: Thank you very much, Mr. Olmstead. 18 Is there any discussion or any question about the 19 report that anyone, who is a member of the Council, would like 20 to raise. 21 MR. ABERNATHY: Mr. Chairman, I am Jack Abernathy 22 of Big Chief Drilling Company. I would like to ask Mr. Olmstead 23 he talked quite a little here about the groups of nations 24

favoring this and that - I am wondering if the Russians are

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supportive, generally, of the position we have or some different positions as well, if you would speak to that?

MR. OLMSTEAD: Mr. Abernathy, I would say that the position of the Soviets, as I understand it, and our own Covernment's position are fairly close on some of the important elements of the treaty.

Freedom of navigation, to move goods and commodities through vessels on the oceans, seems to be very important to them as well as to us.

They do not favor a strong international organization to regulate uses of ocean space, which also is close to our position, although perhaps for different reasons - nonetheless, a position.

They, of course, are not a free enterprise country, as we know. Nonetheless, they do not want an international organization to run the deep ocean area.

I guess they prefer to do it through their institutions, as we prefer to do it through ours.

There are some differences between the Soviets and ourselves on the extent of coastal state jurisdictions.

We favor a very broad kind of margin. I think they have looked at their offshore areas and concluded they don't need that much. Therefore, why should they -- their resources are located close to shore -- support something that might cause some objection in some countries when they don't need it.

Thank you.

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The Council is working two other areas, energy conservation and security storage of petroleum.

Mr. Maurice Granville is not with us this morning, but I would now like to call on Mr. Bob McCay, who is Chairman of the Coordinating Committee, to present a progress report for the Committee on Energy Conservation.

STATEMENT OF MAURICE F. GRANVILLE, COMMITTEE ON ENERGY CONSERVATION: PRESENTED BY ROBERT MCCAY MR, McCAY: Thank you, Mr. Chairman.

"At the September 10th Council meeting, you approved the Energy Conservation Committee's Phase I Report entitled, 'Potential for Energy Conservation in the United States:

"This report and its attendant Industrial and Electrical Utility Task Group Reports have been published. The remaining Transportation and Residential/Commercial Task Group Reports have been completed and will be published in the near future.

"The Coordinating Subcommittee and Task Groups are currently working on the Phase II; 1979-1985, Report. report is scheduled for completion at mid-year.

"Detailed plans for the Phase II study effort were presented at the last Council meeting, and I will review and update our program for you today.

"The Phase II Report is being developed as an extension

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been achieved and are ready for implementation. This work includes an assessment of maximum, theoretically attainable efficiencies, present efficiencies, and the probability of approaching more closely these maximum theoretical efficiencies.

"The second stage is considering technological advances that are presently in the laboratory and that are deemed to be technically feasible, but not immediately ready for implementation.

"The third stage is looking to advances on the horizon that will require more development to determine commercial feasibility.

"The foregoing are being incorporated into a technological assessment of future changes that will enhance the effectiveness of energy use systems.

"1985 is not being considered as an arbitrary cut-off date and our Phase II work will extend beyond that date, as deemed necessary.

As Jake and John both have mentioned, this Committee has submitted slx reports, to date, to the Secretary of Interior.

It has 10,000 copies in circulation.

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This new request that we just received, about a month or so ago, has been put into operation.

We have reorganized our coordinating subcommittee, by reason of Jim Cross, formerly of Sun, being transferred to API. Ed DiCorda of Exxon has replaced him - Ed being Assistant Manager of the Supply Department for Exxon.

The subcommittee has also been enlarged, because we felt that we could handle this report through the subcommittee alone, without using additional staff groups as we have needed in the past.

The group has met twice and agreed upon an outline for the study, which will first examine projected supply and demand patterns in the United States.

Then, by imposing hypothetical embargoes, the subcommittee will estimate the volume, type, and location of petroleum supplies required to respond to such an embargo.

The subcommittee will analyze the means for providing the needed supplies, first through processing and security storage of crude and, then, by supplemental products storage as may be determined.

The subcommittee will develop cost estimates and schedules for alternate security storage facilities and the economics of various sources of fill for this storage, as well as alternates for the financing and the management of the security

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Federal actions which might assist or retard the creation of these emergency reserves will be discussed as well as the relationship of this U.S. program to one recommended by the international energy agreement among consuming matious.

Mr. DiCorcia assures me that the coordinating subcommittee will have its report to our committee for approval as soon as possible.

When approved, we will mail the report to all members of the Council for comments. Since that will hopefully be sometime in May and the next meeting of the Council is scheduled for September, we will ask for your written approval to transmit the report to the Secretary.

This would expedite the Secretary's receiving this report as an official document of this Council and he has urgently requested that we do this. That is the reason for the unusual request of approving the report in the fashion that I have outlined.

Mr. Chairman, that concludes my report.

CHAIRMAN SWEARINGEN: Thank you very much, Mr. Bennett, Does anyone have any questions they would like to put to Mr. Bennett.

(No Response.)

Chairman Swearingen: If not, then I should like to call on Mr. Jack Abernathy to present the report of the Budget

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STATEMENT OF JACK H. ABERNATHY, BUDGET COMMITTEE MR. ABERNATHY: Thank you, Mr. Chairman.

Well, we have some good news and the bad news is not too bad. First the good news.

It is a real pleasure for me to report that the financial state of the Council is in considerably better condition than it was last September, in 1974, when we reported last or when we discussed the budget last.

There has been a significant improvement in administrative procedures and control of expenditures, requiring the work of an awful lot of people.

As a result of these improvements, we expect to have, hope to have, and I am afraid to say we may have a small surplus at the end of this year, of approximately \$25,000 to \$30,000 - that is at the end of this fiscal year. That is the good news.

Now for the news that is not too bad. Last year, your Budget Committee recommended and you approved an operating budget in the total of \$1,400,000.

This year, after a thorough review of all past and projected Council expenditures, we recommend a \$1,350,000 budget for fiscal year 1976.

This total includes an operating reserve fund of \$115,000. The purpose of this reserve is to serve as a contingency fund for possible additional study requests from the

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Department of Interior, thereby minimizing the possibility of a need for supplementary contributions when and if such requests materialize in the future, as they certainly have in the past.

This operating reserve will be invested in general interest bearing CD's and cannot be used without prior approval of the Budget Committee, working with, of course, the Chairman - subject to his approval.

Now, another matter the Committee addressed itself to was the development of an equitable system, or a more equitable system, anyway, for assessing membership contributions.

I am pleased to report that the Committee, or rather the ad hoc committee, subcommittee of the Budget Committee, has developed an approach to a system that, at the moment, appears to be fair and equitable and results in individualized assessments.

This system is nearly completed and should be nearly ready for final study by the Committee and should be available for computing fiscal year 1976 membership assessments.

The effectiveness of this system will, of course, depend on the cooperation of the membership with Ken BeLieu's staff in providing the information required to calculate individual assessments.

However, the problem is getting the data needed to calculate it in such a form.

The details will be furnished to all members of this

6£ 1 Council, in writing, as soon as they are available. Ź. Mr. Chairman, I now recommend and move that the 3 members of the Council approve a \$1,350,000 budget for Council 4 operations during fiscal year 1976. 5 Thank you. 6 CHAIRMAN SWEARINGEN: Are there any questions of 7 Mr. Abernathy? 8 (No response.) 9 CHAIRMAN SWEARINGEN: I would like to say to you that 10 Mr. Abernathy and his Budget Committee have performed yecaan service here in the last three or four months. 11 12 They have had to undertake a fairly extensive reorganization of the Council's activities. A number of the Council's procedures have not been looked at for quite a few years. 14 In particular, the whole question of financial support 15 of the Council, which as you know, comes from the members and 16 not from the Federal Government, is a matter which has not received attention for a great many years. 10 19 I think you will be pleased with what Jack and his Committee come out with, even though some of you may find your 20 contribution requirements go up while others go down. 21 Nonetheless, there is no way to make a change and 22

still remain the same.

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In any case, Mr. Abernathy's group has gone all over the program and expenses and has made this recommendation of

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the budget for the coming fiscal year. Þ Are there any questions that anyone would like to 3 put to Mr. Abernathy? 4 (No response.) 5 CHAIRMAN SWEARINGEN: If not, you have heard the 6 motion that the budget be adopted for the fiscal year 1976, 7 those in favor? 8 (Chorus of ayes.) 9 Chairman Swearingen: Opposed? 10 (No response.) 11 CHAIRMAN SWEARINGEN: It carries. 12 Now, ladies and gentlemen, I would like to present 1.3 to you or ask to stand, Mr. Omer C. Lunsford. Î.A. Omer, where are you? Well, he was here earlier this morning. He was with 15 us last night. Before this group, I would like to acknowledge 16 17 the fine work that Omer did for me. I came into the chairmanship of this Council last 18 September. In October, I found that I had no Executive Director 19 of the Council and I had to find somebody very promptly to give 20 21 ma assistance. 22 Omer was a former employee of my own company and had retired from our company twice. He agreed to come back for a 25 period of three months to help me straighten out the affairs in 24 the National Petroleum Council Office. 25

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He did an absolutely yeoman service in that task. MR. ABERNATHY: Mr. Chairman, as one who had the privilege of working with him, let me say that I cannot tell you how much I appreciated the quality of Mr. Lunsford and what he did at a most difficult time.

I did have the opportunity of working closely with him and I would say his services were invaluable to the Council. CHAIRMAN SWEARINGEN: Thank you, Mr. Abernathy.

I am sorry Mr. Lunsford is not here. Those of you who were there last evening may have had a chance to shake Mr. Lunsford's hand.

Now, the results of Mr. Lunsford's work led me to find a new, prominent Executive Director of the National Petrolem Council, a gentleman that we have selected with the consent of the nominating committee of this group.

He is well known, I think, to most of you and has served in the Department of Defense. His last connection was as Executive Director of the Natural Gas Supply Committee.

We are just delighted to have you on board as our Executive Director.

I would like, now, to present Mr. Ken Belieu to you.

CHAIRMAN SWEARINGEN: Mr. Lunsford has just retired 2 from the room, but has now returned. 3 I would like for you all to acknowledge Mr. Omer Ą Lunsford. 5 (Applause.) О CHAIRMAN SWEARINGEN: Omer, I am sorry you were not here to hear all of the nice things that were said about you, 7 but you can read about them in the record. 8 MR. LUNSFORD: Well, they weren't true. 9 10 (Laughter.) 11 CHAIRMAN SWEARINGEN: Now, Mr. Belieu. 12 REPORT OF THE EXECUTIVE DIRECTOR, KENNETH E. BeLIEU 13 MR. BeLIEU: I thought maybe Omer left the room because he thought he might have to listen to me talk. . 14 This is the first time, except last night, that I've 15 had a chance to meet all of you. It is a privilege to be with you, although it reminds 17 me slightly of, since I've been here; somebody asked me last 18 night, how long have I been on board. I said, "Three months, 19 ten days, twelve hours and forty-five seconds." . 20 Actually, it is three months, ten days, and forty-five 21 22 seconds now, today. 23 I am not going to keep you long because all of the gentlemen, all of the illustrious gentlemen who have spoken 24 before, have covered the basic subjects and it will obviously be 25

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a little higher than the Executive Director.

I cannot help thinking that you are entitled to know something about me and my philosophy, and to see me a little bit.

I am reminded of an incident that occurred several years ago on an inspection trip when I was Assistant Secretary of the Army. One of the first trips I took was to the ship-yards.

For some reason, I was able to escape the normal retina that hangs around the Assistant Secretary and wondered into a machine shop in the ship-yard. I ran into a supervisor by myself.

He was kind of harried, and he wanted to know who I was and what I was doing. I said, "Well, I am an ex-Army type and now I have the privilege of working with the Navy."

That sort of nullified him. He said, "Well, I am getting busy for an inspection. They've got some sort of Assistant Secretary around here by the name of LaBeau or Ballon or something like that, so please don't bother me."

Incidentally, I guess he suddenly thought I might be part of Ballon's group and he said, "Do you know the man?"

I said, "Yes, indeed. I do know him. In fact you might say I work for him. I probably know him as well as anyone."

Then he wanted to know what I thought of him. He

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said, "I've seen his signature on a heck of a lot of papers. He's caused me a lot of work. If I knew him so well, what did I think of him."

I couldn't resist it. I said, "Well, I've asked myself that question in the morning when I get up. There are times when I think he is one of the most capable administrators in the Government. There are many occasions when I am absolutally convinced that he doesn't know a damn thing about his job."

He looked at me and said, "Well, you know, that is kind of what my opinion is also."

(Laughter.)

MR. BeLIEU: You are going to have your opportunity to judge me. I hope it will be favorable.

I cannot resist, however, at this moment, with all of you present, to say how much I appreciate the opportunity that has been granted me to serve the NPC.

All of us together, I think, in some way, can help our nation to develop, and produce energy so vital to America and the world.

With regard to the Council's administrative business, procedures, this has been explained before. I shall not attempt to be repetitive except to perhaps to re-emphasize Mr. Abernathy's remarks. The current budget is in excellent shape. Our banking, accounting and budgetary procedures are under constant review in accordance with the excellent

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administrative procedures of Omer Lunsford, who put it in position before I got there.

Our FY 1976 budget is predicated on functional and performance categories, and will continue to be subject to stringent accountability practices to include regularity in auditing and the attendant reports. In other words, all those expected procedures essential and mandatory to properly run a business.

I would be remiss also, if I did not take this opportunity to thank our excellent staff. You, Mr. Chairman, and the members of the National Petroleum Council, who have literally wrapped their arms around me in the three months and ten days that I have been here.

Our staff has jumped from 26 to 32. I found that you and I can take great pride for their dedication and expertise.

Now, it is my firm belief that this Council could continue to contribute to our nation's well being even more than it has in the past, especially with it's broadened membership.

While our responsibilities do not cover the entire spread of energy matters, it is obvious that our energy requirements are related to the availability of petroleum and jts associate products and industries.

Mr. Zarb said that we needed maximum production of domestic sources by domestic companies to avoid potential

embargo and price hostage.

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Mr. Martin said we need to see within the framework of acceptable technology whether or not we can help straighten out the problem that the country finds itself in.

I believe we have a challenge in the NPC as great as any of our nations faced in the past. Good Government, especially one made up of a free society, cannot function without dedicated citizens, from all walks of life and without truthful facts.

I think it was Lincoln who said, "Let the people know the facts, and the country will be safe." I think that is our job, to provide such facts to the best of our ability.

that available, usable energy is to our nation's economic edifices as healthy flowing blood is to the living body. I think our part in the mosaic, of the President and the Congress, is they Took at the needs for our world and our country, to something that we should not be pessimistic about. We should strive as we have done in the past.

No one gets paid, except the working staff in this group. They are all volunteers. They are selected by the Secretary of the Interior. Most of them donate their time, more than they should parhaps, at least as far as their own personal lives are concerned.

My experience to date, as short though it is, with

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trade union business, and the free market system, has convinced me that we have the know-it-all and the where-it-all to take care of the situation in the country, which we will.

I know that those who believe in good Government and the integrity of corporate individual participation, can do anything, if they wish, because there are more here in this room, than there was in the room that wrote the Constitution, when the Constitution was written.

I think there are going to be difficult years ahead, especially in the next couple of years.

I think with the spirit of dedication that I have come to experience, the members of this industry, both in the natural gas supply committee and before when I had the privilege of handling the Naval Reserve System many years back, those of you whom I have met and many of you new members, might know that we can take the high road. We don't have to doubt at all the challenge we have. I am delighted to be your executive Director. It is a pleasure to work with you and it is an honor to be associated in the same cause.

Thank you very much.

(Applause.)

CHAIRMAN SWEARINGEN: Well, we are delighted you are helping us out, too, Ken.

Earlier, a draft of the proposed revision of the

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By-Laws were circulated to the membership. We had hoped that we might be able to take up the matter this morning. We have received a number of comments suggesting changes of some kind or another in the By-Laws and I believe that we should undertake to review these comments and suggestions in detail and we circulate new drafts to the membership.

Inasmuch as we have been operating for nearly twenty years, I guess, under these By-Laws, I think the existing By-Laws, I think we can be continue to do so for another six months.

As a consequence, we will postpone any consideration of these provisions by the Council, itself, until the September meeting.

Now, this brings us to the end of our Agenda for this morning.

Is there any other business, any Councilman would like to raise?

(No response.)

CHAIRMAN SWEARINGEN: If not --

MR. FOX: Mr. Chairman, I would like to speak for about five minutes, if this is the appropriate time?

CHAIRMAN SWEARINGEN: Yes.

Please come to the podium if you would like.

MR. FOX: For the record, I am Stark Fox, Independent Oil and Gas Producers from California.

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I have been a member of this Council for just one month short of 23 years.

The question probably arises in some of your minds, "How come? How come that's only a tenure?" Well, it is because of the job that I have held during those years.

That means that I have not really been a member. I am an ex-officio member, a sort of a bastard member, and those of you who know me will agree that that fits me pretty well.

(Laughter.)

MR. FOX: When I learned that the Council had been expanded to include, well, to lump you all together, outsiders. I thought, well, I wrote a speech about it.

In my speech I was going to say that while I had nothing against consumers, I am one, and while I have nothing against women voters, I am married to one, and while I have nothing against the academic world, because if it had not existed when I was a young man, I could not hardly have gotten the education that I got, hardly.

(Laughter.)

MR. FOX: So, I have nothing against these people, but I did not think that these people could contribute or add to the work of the National Petroleum Council.

Now, you have heard all of the reports that are in preparation and that have been made. I am still not sure that those who are not actively, and intimately and professionally

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in the oil business, can make too much of a contribution.

"The purpose of the Council -- " it says in this little booklet I picked up at the office yesterday, "The purpose of the Council is solely to advise and inform and make recommendations to the Secretary of the Interior on any matter relating to petroleum or the petroleum industry."

I still question, under those circumstances.

Oh, well, the most recent reports pursuant to that Charter, if you will, the most recent reports are the availability of materials, manpower and equipment for the exploration, drilling and production of oil.

Perhaps, the academic world could contribute something to a study of that kind by creating some kind of an economictric model. I don't know. Another one, emergency requirements for interruption of petroleum imports into the United States. Another one, ocean petroleum resources.

Again, I am not sure that the new members, and I trust that none of them take this personally, I am not sure that the new members can make much of a contribution.

I was about to say that in this speech that I had written.

(Laughter.)

MR. FOX: But, I went to the office of the National Petroleum Council yesterday, spent the morning there with our new Executive Director and with Marshall Nickols, and I sort

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of announced, a little arrogantly I suppose, that I was a man who had the courage of my convictions.

I proposes to voice my convictions here today. have spent the morning over at the Council offices. While I was there, I was convinced that maybe my convictions needed a little bit of watering down.

So, I decided to tear up the speech that I had prepared and make this one, because, while I was in conference if you will, with the NPC staff people, it was pointed out to me that perhaps these new people, outsiders, could contribute something. It occurred to me that perhaps they could contribute something that they don't even realize they are in a position to contribute.

There is no use in my telling you that the image, which is a word I detest, the image of the oil industry with the public is not exactly favorable. As a matter of fact, I have been around for quite a few years now, and I have never known as much hostility toward the oil industry as now exists.

Hostility has been expressed by outside interest groups, all of whom are convinced they are acting in the public Nevertheless, outside interest groups have generated much of the hostility.

Now, some of those outside interest groups are members of the National Petroleum Council.

It just could be that as members and if they

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participate in the work of the Council, they will find that oilmen are a pretty decent lot. Personally, I think they are the decentest lot of any group of men in the world. They are a pretty decent lot. They are doing their best to do the best job that they can.

As the Materials Director of the PAD once said during the War, the World War -- Korean War, he was visited by -- he was a country boy actually, an Arkansaser, he was visited by the then "Erass" of the industry, trying to get materials from him.

He was impressed, he said, until he remembered one day, by golly, that those men who came to visit him, with their top jobs in the industry, no question and deservedly so, those men came to visit him, were just exactly as he was. When they got out of bed in the morning, their pulled their pants on, one leg at a time.

Now, I hope that these outside people, by learning something about the kind of people that make up the industry and the kind of work that this Council does, I hope that these outsiders will help to ameliorate at least, if certainly not eliminate, will have to dampen some of the vicious attacks that the industry has been undergoing for some length of time.

That brings me back pretty rapidly to a conclusion.

Right after World War II, the API put on a public relations

program, the theme of which was "Those Who Know You Best, Like

You Best."

I hope that turns out to be true in this case. I

hope that as the new members, members in the new categories,

learn a little about this industry, they will learn to like

it a lot better than most people do.

Mr. Chairman, I have been a member of this Council, for 23 years. I had pretty well made up my mind it was time to hang up my gloves, put the spikes back in the shoebox. I still think that is true.

I mentioned World War II a minute ago. I did a hitch in the Navy in World War II and the Navy, in its wisdom, sent me out to the South Pacific. I guess it was wise.

I went out to the South Pacific and we won the War.

(Laughter.)

MR. FOX: I don't know that we have won one since.

(Laughter.)

MR. FOX: In order to get to the South Pacific in those days, you went through the coast of the Hawaiian Islands. While I was in the Hawaiian Islands, for about three months out of 18 months overseas, I learned a little bit of the Hawaiian language.

One word that I learned was that "Aloha" means "Helld", and it means "Good-by".

I will leave it to the judgment of others when I say "Aloha". It means "Hello" or "Goodby."

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Aloha.

(Applause.)

CHAIRMAN SWEARINGEN: Thank you very much, Mr. Fox. MR. FOX: Thank you, Mr. Chairman.

CHAIRMAN SWEARINGEN: I would just like to add, by way of elaboration on your remarks, however, first, the Council is advisory to the Secretary of the Interior. It's member-ship is appointed by the Secretary of the Interior.

The members who accept appointment, I must assume, feel that they can contribute something to the activities of the Council, otherwise they would not accept membership.

There is a law governing the makeup of all Advisory Committees to the Government. The National Petroleum Council is so considered, and its membership is reflective of the requirements of the law.

I, for my part, would like to welcome all of the new members who have been added to the Council, and say to you,

I hope we can learn some things from you as well as you learn things from us, as we proceed about the Council business.

Is there anything more to come before the Council for action this morning?

(No response.)

CHAIRMAN SWEARINGEN: Well, if not, I will remind you that the next scheduled meeting of the Council has been set for Thursday, the 11th of September.

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I hope you will be able to attend.

The offices and Committee Chairman of Council will be available immediately following the meeting in the front of the room here to answer any questions you may have.

If there are no further business, the 72nd Meeting of the National Petroleum Council is hereby adjourned.

Thank you for coming.

(Whereupon at 11:00 o'clock a.m., the Council was adjourned, to reconvene on September 11, 1975.)

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CERTIFICATE OF REPORTER

2 This is to certify that the attached proceedings 3 before the Department of the Interior in the matter of: Ē, NAME OF PROCEEDINGS: Meeting of the National Petroleum Council 5 PLACE OF HEARING: 16th and C Streets, N. W. 6 Washington, D. C. 7 DATE OF HEARING: Tuesday, March 18, 1975 Commencing at 9:00 o'clock a.m. 3 were held as herein appears, and that this is the original

transcript thereof for the files of the department.

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